

# BUSINESS MANAGEMENT MAJOR PRE-CLEARANCE CHECKLIST- SPRING 2016

For Students who declared Business Management before March 2016

\_\_\_ MAT 122/123 (pre-requisite for ECO 108, BUS 215, BUS 220)  
(QPS)

## A. Core Courses

- \_\_\_ BUS 115 Intro. to Business for Business Majors \*
- \_\_\_ ACC 210 Financial Accounting \*
- \_\_\_ BUS 215 Intro. to Business Statistics\*
- \_\_\_ BUS 220 Intro. to Decision Sciences\* (STEM+)
- \_\_\_ BUS 326 Organizational Behavior\*
- \_\_\_ BUS 330 Principles of Finance\* **OR**  
ECO 389 Corporate Finance
- \_\_\_ BUS 346 Operations Management \*
- \_\_\_ BUS 348 Principles of Marketing \*
- \_\_\_ BUS 353 Entrepreneurship\* **OR** BUS 383 Social  
Entrepreneurship\* **OR** BUS 441 Business Strategy\*
- \_\_\_ BUS 447 Business Ethics \* (CER, SPK, WRTD)
- \_\_\_ ECO 108 Intro. to Economics\* (SBS)

## B. Management Electives

Choose one from the following (or a fifth specialization course can be used to satisfy the management elective)

- \_\_\_ BUS 294 Principles of Management\*
- \_\_\_ BUS 301 Corporate Communications\*
- \_\_\_ BUS 302 Social Media Marketing Strategy\*
- \_\_\_ BUS 333 Introduction to Business Real Estate\*
- \_\_\_ BUS 340 Information Systems in Management \*
- \_\_\_ BUS 351 Human Resource Management\*
- \_\_\_ BUS 352 Electronic Commerce\*
- \_\_\_ BUS 354 Understanding Business Agreements\*
- \_\_\_ BUS 364 How to Build a Start-Up\* (EXP+)
- \_\_\_ BUS 391 Management of Sports Organizations\*
- \_\_\_ BUS 393 Principles of Project Management\*
- \_\_\_ BUS 399 Intellectual Property Strategy\*
- \_\_\_ BUS 401 Negotiation Workshop\*
- \_\_\_ BUS 440 International Management\*
- \_\_\_ BUS 488 Business Internship (EXP+)
- \_\_\_ POL 319 Business Law **OR** BUS 325 Legal Environment of  
Business\*

Please note: Any course taken to fulfill the core courses or the management electives cannot be used to satisfy the specialization area.\*

## C. Upper Division Writing Requirement

Satisfied after successfully completing BUS 447.

## D. Declare an Area of Specialization

Choose one specialization from the following areas and take the prescribed courses:

### Accounting

Required:

- \_\_\_ ACC 214 Managerial Cost Analysis and Applications\*
- \_\_\_ ACC 310 Intermediate Accounting I\*
- \_\_\_ ACC 311 Federal Income Taxation I\*

Select one from the following:

- \_\_\_ ACC 312 Financial Statement Reporting & Analysis\*
- \_\_\_ ACC 313 Intermediate Accounting II\*
- \_\_\_ ACC 314 Federal Income Taxation II\*
- \_\_\_ ACC 315 Accounting for the Small Business Entrepreneur\*
- \_\_\_ ACC 400 External Auditing\*

### Entrepreneurship (Advisory pre-requisite BUS 353 or BUS 383)

Select one from the following:

- \_\_\_ BUS 364: How to Build a Start-Up\* (EXP+)
- \_\_\_ BUS 369: New Product Development\*

Select one from the following:

- \_\_\_ BUS 399: Intellectual Property Strategy\*
- \_\_\_ BUS 401: Negotiation Workshop\*

Select one from the following:

- \_\_\_ BUS 331: International Finance\*
- \_\_\_ BUS 332: Entrepreneurial Finance\*
- \_\_\_ BUS 336: Mergers & Acquisitions\*

The following Strategy Course is required:

- \_\_\_ BUS 337 Entrepreneurship Across Countries\*

Student Name \_\_\_\_\_

ID: \_\_\_\_\_

## Finance

Select four from the following:

- \_\_\_ BUS 331 International Finance\*
- \_\_\_ BUS 332 Entrepreneurial Finance\*
- \_\_\_ BUS 336 Mergers & Acquisitions\*
- \_\_\_ BUS 355 Investment Analysis\*
- \_\_\_ BUS 356 Financial Engineering\*
- \_\_\_ BUS 365 Financial Management\* (ESI)
- \_\_\_ BUS 366 Money and Institutions\* **OR**  
ECO 360 Money & Banking
- \_\_\_ ECO 383 Public Finance
- \_\_\_ BUS 468 Risk Arbitrage\*

**International Business** (students are encouraged to complete one or more courses abroad)

Required:

- \_\_\_ BUS 337 Entrepreneurship Across Countries\*
- \_\_\_ BUS 331 International Finance\*
- \_\_\_ BUS 362 International Marketing\*
- \_\_\_ BUS 440 International Business\*

## Marketing

Required:

- \_\_\_ BUS 358 Marketing Research\* (ESI)
- \_\_\_ BUS 359 Consumer Behavior\*
- \_\_\_ BUS 448 Marketing Strategy\*

Select one from the following:

- \_\_\_ BUS 302 Social Media Marketing Strategy\*
- \_\_\_ BUS 334 Consumer Advertising & Promotion\*
- \_\_\_ BUS 335 Business Advertising & Promotion\*
- \_\_\_ BUS 357 Principles of Sales\*
- \_\_\_ BUS 360 Business Marketing\*
- \_\_\_ BUS 361 Retail Management\*
- \_\_\_ BUS 362 International Marketing\*
- \_\_\_ BUS 363 Brand Management\*
- \_\_\_ BUS 369 Marketing of New Products\*

## Management & Operations

Required:

- \_\_\_ BUS 340 Information Systems in Management \*

Select three from the following:

- \_\_\_ BUS 364 How to Build a Start-Up\*
- \_\_\_ BUS 370 Lean Practices in Operations\*
- \_\_\_ BUS 371 Supply Chain Management\*
- \_\_\_ BUS 372 Quality Management\*
- \_\_\_ BUS 393 Principles of Project Management\*

## MINIMUM GRADE REQUIREMENT

All students who are admitted into the business major must complete all courses marked with a “\*” with a grade of C or higher in order to satisfy the requirements for the business major. **All courses must be taken for letter grades.**

Please note the **prerequisites** before registering for your classes. These are available online in the undergraduate bulletin, as well as in OSS.

## GRADUATION CLEARANCE

This checklist summarizes your major/minor degree requirements. Please consult the Undergraduate Bulletin that was in place when you **declared** your major/minor for the **official** list of major/minor requirements. For details, visit <http://sb.cc.stonybrook.edu/bulletin/current/archives.php> This checklist indicates **ONLY** what is required for your major or minor, and does not confirm completion of the University's general education, upper-division, and total credit requirements. Please consult with the appropriate academic advising unit to review the remaining graduation requirements. For general advising, visit <http://www.stonybrook.edu/sb/academichelp.shtml>.

**For transfer students only: The maximum amount of credits transferred into the major is 21 credits. Of the 21 credits, only 6 credits can be used to fulfill an area of specialization.**

